## KOTHARI INTERNATIONAL SCHOOL IGCSE-10 BUSINESS STUDIES ANNUAL PLAN

MONTH	UNIT	CHAPTER
APRIL	Marketing	<ul> <li>The marketing mix: place</li> <li>The marketing mix: promotion Technology and marketing mix</li> <li>Marketing Strategy</li> </ul>
MAY	Operations Management	<ul> <li>Production of goods and services</li> <li>Costs, scale of production and break even analysis</li> <li>Achieving quality production</li> <li>Location decisions</li> </ul>
JUNE	Financial Information and Financial Decisions	<ul><li>Business Finance: needs and sources</li><li>Cash flow forecasting and working capital</li></ul>
JULY	Financial Information and Financial Decisions	<ul><li>Income Statements</li><li>Balance Sheets</li><li>Analysis of accounts</li></ul>
AUGUST	External influences on business activity	<ul> <li>Government economic objectives and policies</li> <li>Environment and ethical issues</li> <li>Business and the international economy</li> </ul>
SEPTEMBER	REVISION FOR EXAMINATION	